



Parent Teacher Organization Meeting

December 6, 2017

6PM

AEA Middle School

foaea.org/donate

foaea.org/amazon

Meeting Minutes Approval

www.foaea.org



f in

(858) 356-2665 communications@foaea.org



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Meetings

Sponsor

Volunteer

PTA Meetings take place on the 1st Thursday of month from 6-7 pm. All parents & s

ES = Elementary School

MS = Middle School

- Sept. 7 (ES) Agency **June 15 Minutes (to approve)**
- Oct. 5 (MS)
- Nov. 2 (ES)
- Dec. 7 (MS)
- Jan. 11 (ES)
- Feb. 1 (MS)
- Mar. 1 (ES)
- Apr. 12 (MS)
- May 3 (ES)
- Jun. 7 (MS)



Important Dates

- December 12th - Board of Trustees Meeting (4:30pm @ ES)
- December 14th - [California Pizza Kitchen Fundraiser](#)
- January 9th - Board of Trustees Meeting (4:30pm @ MS)
- January 11th - GCC Meeting (3pm @ ES)
- January 11th - Parent Teacher Organization Meeting (6pm @ ES)

ES – Elementary School
MS – Middle School

New Business



- Your chance to say anything
- One person talks at a time
- Limit comments to 3 minutes
- Longer discussions may be tabled for the next meeting
- Remain courteous and respectful



Event Updates

Jennifer Cardinale
events@foaea.org

Manuela Seidl
aeagcc@gmail.com



Completed Events

- Lantern Festival
- Wintermarkt

Family Dance

- When: Friday, February 2nd, 5-7pm
- Theme: Star Wars



We're looking for volunteers to help with all aspects ranging from decorations, station leads, ticket sales, marketing, and bake-sale donations. Please reach out to Jennifer Carter at secretary@foaea.org if you'd like to be involved.



Executive Director/ Principals' Updates

David Sciarretta

dsciarretta@aeacs.org

Andy Trakas

Greta Bouterse

gbouterse@aeacs.org

Executive Director's/Principals' Update



- Welcome to the new MS Principal



Instrumental Music Program

Brant Robinson

president@foaea.org



Concept

- 6-8 Grade band ensemble elective
- 5th Grade recorder program for all students
- Middle School Band would meet 3 times per week:
 - Ensemble meets Wednesdays
 - Small group lessons by instrument during the week
 - Private or semi-private lessons offered before/after school or during lunch?
- Utilize existing facilities for instruction (MPR, open classrooms)



Estimated Cost

Year 1:

- Supplies (Music Stands, Instrument Supplies, Sheet Music): \$10,000
- Music Teacher (part time): \$20,000
- Instrument purchase/rental subsidy: \$30,000 (includes a recorder for every 5th grader)
- Private/Semi-private lesson subsidy: \$7,500

**\$50,000 -
\$70,000+**

Year 2+:

- Supplies & Maintenance: \$4,000
- Growth: \$5,000
- Rental Subsidy: \$7,500
- Lesson Subsidy: \$7,500
- Teacher: \$20,000

**\$30,000 -
\$45,000+**



Our Funding Priorities

Current Obligations:

ES Science \$15,000.00
ES Gardening \$15,000.00
ES/MS Assemblies \$10,000
ES Field Trips \$5,000.00
MS Field Trips \$20,000.00
ES/MS Art \$25,000.00
ES Library \$20,000.00
Teacher Grants \$20,000
Other (Field Day, Running Club,
Teacher Supplies, Board
Expenses): ~\$20,000
TOTAL: ~\$125,000

Expected Revenue:

Fall Fundraiser: \$20,000
Gala: \$60,000
Amazon: \$10,000
Annual Appeal: \$60,000

TOTAL: ~\$150,000

**First Year Shortfall to
fund a music program:
~\$25,000-\$45,000**



Help Needed

- Research/Contact musical instrument rental companies in San Diego area to find out pricing and programs for student rentals.
- Research/Contact businesses that offer music lessons for a possible partnership to offer private and semi-private lessons at the school.
- Develop Surveys for:
 - 5-7th graders to determine interest in program and current musical talents.
 - 5-7th grade parents to determine interest in the program for their children
 - Determining the need for instrument and lesson subsidies



Way Ahead

- Decide if this is a program we are interested in supporting
- Draft a 2018-19 Budget that includes music and vote for approval at February or March PTO meeting
- School is working on the master schedule for next year to incorporate time for the program at both schools



Spring Concert Fundraiser

Jennifer Coleman

events@foaea.org

Spring Concert Fundraiser

<https://www.youtube.com/watch?v=udi8upDiqpw>

<https://www.youtube.com/watch?v=0e5TevYZwPs>

<https://www.youtube.com/watch?v=GTgUz6d66wM>





Budget Update

Deborah Pawloski

treasurer@foaea.org

Budget vs. Actual





Grow with us Campaign

Dan Rosenberg

fundraising@foaea.org

Grow with us Campaign



Meeting Adjourned



"All those in favor of adjourning for treats,
raise your hands?"